



# GENERAL INFORMATION PRODUCT PRICE LIST 2009

PRICES IN EFFECT MAY 4, 2009

*RELEASE 1A - May 2009*

**General Information: Terms; Return Policy; Contact Info; Freight Zones;  
SPQ Form; Design Form; Warranty Summary - Pages G-1 to G-11**

**Luminous Heaters (High Intensity):** Section 2, Pages L-1 to L-15

**Tube Heaters:** Section 3, Pages T-1 to T-55

**Construction Heaters:** Section 4, Page P-11

**Outdoor & patioSchwank:** Section 4, Pages P-1 to P-33

## **Schwank Group**

2 Schwank Way, P.O. Box 988  
Waynesboro, GA 30830-0988

5285 Bradco Blvd  
Mississauga, Ontario. L4W 2A6

## **Customer Service Technical Support**

1-877-446-3727

Fax: 1-866-361-0523

## **Design Services**

USA Fax: 1-866-361-0523

Canada Fax: 1-866-724-9265

[design@schwankgroup.com](mailto:design@schwankgroup.com)

**Inquiry email:** [csr@schwankgroup.com](mailto:csr@schwankgroup.com)



*Visit our website for current product information*

**[www.SchwankGroup.com](http://www.SchwankGroup.com)**

*Select PUBLISHED INFO from menu, then Register or Login*

As of the effective date, these price sheets supercede all previous price sheets



*All Schwank heaters are certified by CSA International*

**General Information: Pages G-1 to G-11**

**Credit Terms, Sales & Returns Policies ..... G-3**

**USA Freight Zones & Charges ..... G-5**

**Canada Freight Zones & Charges ..... G-7**

**Design Data Form ..... G-8, 9**

**SPQ (Special Project Quotation) Form ..... G-10**

**Product Warranty Summary ..... G-11**



## Credit Terms

When credit is extended by Schwank the terms are: Net 30 days

1.5% Monthly Interest On Overdue Accounts

**Minimum Invoice:** A minimum order of \$50.00 is required for invoicing

## Schwank Returns Policy

The complete 'Returns Policy' is available from Customer Service, or at [www.SchwankGroup.com](http://www.SchwankGroup.com) in the "Published Info" area.

Approval must be issued in advance by Schwank before any returns will be accepted.

All goods being returned must be accompanied by a completed Return Authorization form.

Schwank reserves the right to disallow the return of sold goods.

### Warranty Returns

SCHWANK is proud of the quality of the products we distribute through your Organization; Some product components do fail occasionally. If this occurs, the following procedure must be followed:

- 1 Heater MODEL # & SERIAL # are required for any technical services contact
- 2 Contact SCHWANK to be issued a Return Authorization form
- 3 If you wish to return a product for "advance warranty replacement", SCHWANK will send the Return Authorization Form to you along with the advance replacement product(s). This form must be completed and returned to SCHWANK along with the product(s), shipping "Prepaid" - Schwank will refuse "Collect" shipments. At SCHWANK's discretion, SCHWANK may instruct you to field scrap the failed part. In such case, the Return Authorization Form must still be completed and returned to SCHWANK by fax or mail
- 4 Upon receipt of the product and/or the Return Authorization Form, SCHWANK will determine if credit is warranted
  - ✓ if credit is warranted, a credit notice will be issued
  - ✓ if credit is not warranted, an explanation of credit rejection will be sent to you. Unless advised otherwise, the product will be held for 30 days and then scrapped

### Restocking Returns

To return an item to Schwank stock for credit against an invoice within 30 days of purchase:

- 1 Contact SCHWANK customer service to be issued a Return Authorization Form
- 2 SCHWANK will forward a Return Authorization Form to you. This form must be completed and returned to SCHWANK along with the product(s), shipping "Prepaid" - "Collect" shipments will be refused. The original invoice number must be indicated on the Return Authorization Form
- 3 Returned items must be in "new condition" and in original packaging / carton
- 4 Upon receipt of the product and the Return Authorization Form, SCHWANK will determine credit amount based upon:
  - a. items returned to Schwank stock are subject to a 25% restocking charge
  - b. damaged items will result in a credit deduction for any repair costs, or no credit value

## Charge Backs

Heater must be properly commissioned and the Commissioning Form accurately completed and returned to Schwank. A Commissioning Form is located near the back of the I&O Manual supplied with each heater.

All charge back claims must be approved in writing by Schwank Technical Services prior to commencement of work.

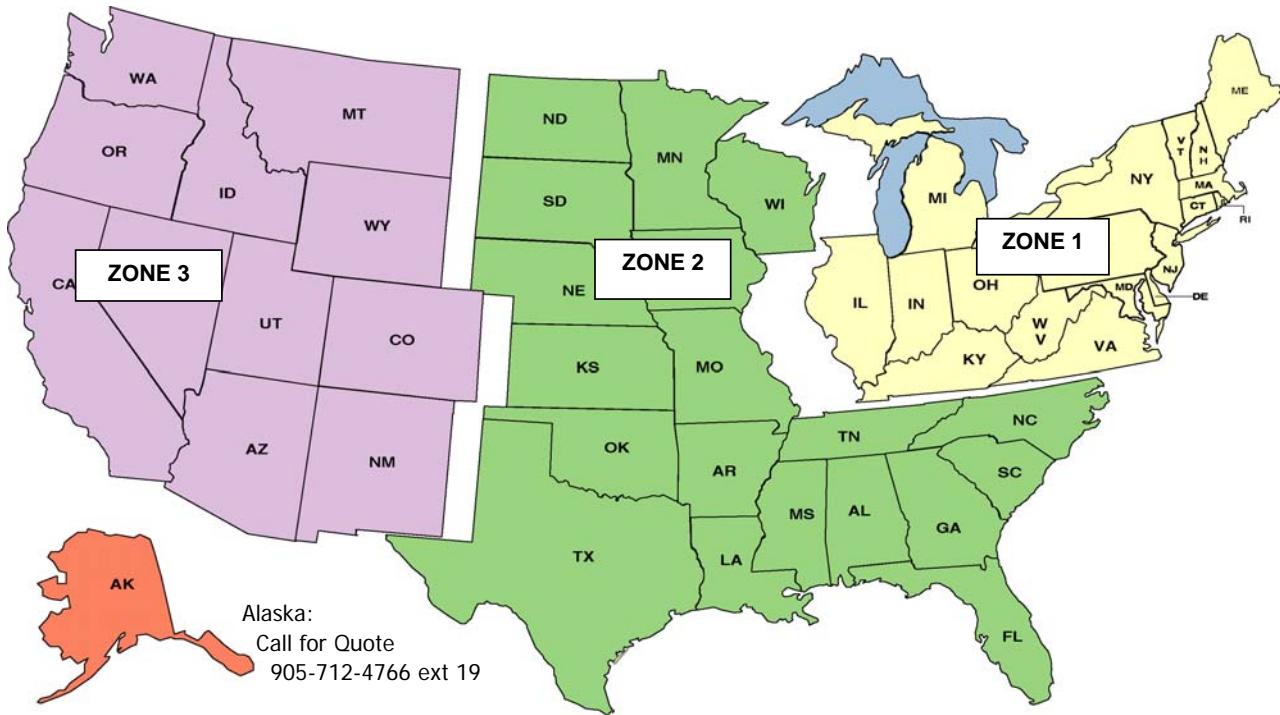
## Freight Charges

USA FREIGHT ZONES Page G-5

CANADA FREIGHT ZONES Page G-7



# USA FREIGHT ZONES & CHARGES



**At your request, Schwank will ship any product via your account with any shipper. Please include contact information for your shipper when placing your order.**

**If you wish to ship "Prepaid & Charge" and have Schwank arrange shipment, please refer to the following freight conditions and charges:**

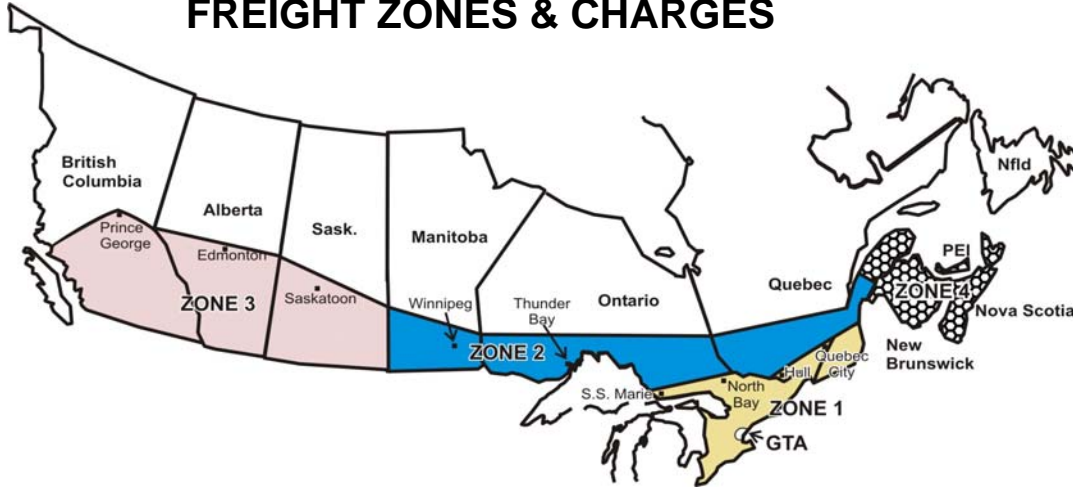
Shipments from our Mississauga facility are subject to the charges listed below. Freight charges are based on current LIST PRICING and single destination shipments within a freight zone. All brokerage charges are included. Freight carrier and routing shall be selected by Schwank. All freight charges will be prepaid and added to your invoice.

<u>Total LIST PRICE (USD)</u>	<u>Zone</u>	<u>Freight Charge Based On LIST PRICE</u>
\$10,000 and OVER	#1	0%
\$5,000 to \$9,999	#1	3%
\$100* to \$4,999.	#1	4%
\$15,000 and OVER	#2	0%
\$7,500 to \$14,999	#2	4%
\$100* to \$7,499.	#2	5%
\$20,000 and OVER	#3	0%
\$10,000 to \$19,999	#3	5%
\$100* to \$9,999.	#3	6%

\* Minimum Freight Charges: Transport Truck \$100 ; Parcel Service charges apply to smaller parts orders;  
**Minimum Order: \$100 LIST; \$50 NET**



## CANADA FREIGHT ZONES & CHARGES



\*GTA: *Brampton, Concord, Etobicoke, Markham, Milton, Mississauga, Oakville, Pickering, Richmond Hill, Scarborough, Toronto, Vaughn, Woodbridge.*

GTA 'Flat Rate' applies to single destination shipment. Additional charges will incur for hand off-loading, delayed off-loading, appointment deliveries, and other special circumstance deliveries.

**At your request, Schwank will ship any product via your account with any shipper. Please indicate contact information for your shipper when placing your order.**

**If you wish to ship "Prepaid & Charge" and have Schwank arrange shipment, please refer to the following freight conditions and charges:**

TOTAL LIST PRICE	% ADDER BASED ON LIST PRICE				
	ZONE 4	ZONE 3	ZONE 2	ZONE 1	GTA* (see above)
	FRT	FRT	FRT	FRT	FRT
\$100** to \$2999	15%	12%	10%	7%	\$150.00
\$3000 to \$9,999	10%	9%	8%	5%	\$125.00
\$10,000 to 14,999	7%	6%	6%	3%	\$100.00
\$15,000 to 19,999	5%	4%	4%	2%	0%
\$20,000 to 24,999	3%	3%	2%	0%	0%
\$25,000 to 29,999	2%	2%	0%	0%	0%
\$30,000 and OVER	0%	0%	0%	0%	0%

**Freight terms:** Shipments from our Mississauga facility are subject to the zone adders above. Zone adders are based on current LIST PRICING and single destination shipments. All freight charges are included, applicable taxes extra. Freight carrier selection and routing shall be the discretion of Schwank. The Freight Adder percentage of LIST PRICE will be prepaid and added to the invoice, applicable taxes extra.

Call for quote for shipment to areas outside of the established Freight Zones.

Off shore locations: Freight costs from a port within the closest Zone are the responsibility of the consignee

\*\* Minimum Freight Charges: Transport Truck \$100 ; Parcel Service Charges apply to smaller parts orders

**Minimum Order: \$100 LIST; \$50 NET**

## CompuSchwank Heat Loss DESIGN DATA

**\* INDICATES REQUIRED INFORMATION**

Distributor Name		Phone		HEATERS TO USE *
Manufacturers Rep Name		Fax		Luminous Type:
YOUR COMPANY Name *				supraSchwank <input type="checkbox"/>
Address *				primoSchwank <input type="checkbox"/>
City *				ecoSchwank <input type="checkbox"/>
State / Province *		Zip / Postal Code		Tube Type:
Phone *		Fax *		STS-JZ <input type="checkbox"/>
CONTACT Name *				S100 <input type="checkbox"/>
E-Mail				STW-JZ <input type="checkbox"/>
PROJECT LOCATION (City) *				SPW-JZ <input type="checkbox"/>
PROJECT NAME *				STR-JZ <input type="checkbox"/>
Degree Days Below 55° F *				Let Schwank Recommend <input type="checkbox"/>
Design Temperature ° F *	Outdoor *		Indoor *	

Require information for preliminary quotation <input type="radio"/>	Require layout for quotation <input type="radio"/>	Require layout for design / installation <input type="radio"/>
---------------------------------------------------------------------	----------------------------------------------------	----------------------------------------------------------------

<b>FUEL TYPE *</b>
Natural Gas <input type="radio"/>
Propane <input type="radio"/>



<b>Floor Plan Sketch</b>	<b>BUILDING PROPERTIES</b>
Please check box(es) on the sketch below to indicate any "warm" wall(s). Please check box on the sketch below to indicate the orientation of the roof ridge (if 'peaked').	
* Length: <input type="text"/> ft	
* Width: <input type="text"/> ft	
* Width: <input type="text"/> ft	
* Length: <input type="text"/> ft	
Height of Ceiling Peak / Under Deck* <input type="text"/> ft Roof Height at Eaves (Low Wall)* <input type="text"/> ft	

\* Areas marked are minimum data required to proceed with a design.

Please e-mail to design@schwankgroup.com or fax the completed form to: USA 1-866-361-0523; Canada 1-866-724-9265

Material Description	Specify Insulation thickness in inches or 'R' value				
<b>WALL MATERIALS *</b>			inches	or ->	R value
<i>(If wall has different materials, specify the height of each)</i>			inches	or ->	R value
<b>ROOF MATERIALS *</b>			inches	or ->	R value

DOORS*	Width	Height	Type	Qty	Door in Wall #	Refer to Wall #'s on Floor Plan Sketch Page 1.
Doors A	ft	ft				
Doors B	ft	ft				
Doors C	ft	ft				
Doors D	ft	ft				
Doors E	ft	ft				

WINDOWS*	Length	Height	Qty	Belongs to Wall	BUILDING CONSTRUCTION*	
Windows F	ft	ft			Loose	<input type="radio"/>
Windows G	ft	ft			Average	<input type="radio"/>
Windows H	ft	ft			Tight	<input type="radio"/>

SKYLIGHTS*	Width	Length	Qty	Existing Exhaust Fan Volume*		cfm
Skylight K	ft	ft				
Skylight L	ft	ft		Exhaust Fan operates		min/hr

Incoming Cold Materials*	lbs/hr	Number of Incoming Cars/hr *
Description of Cold Material		Number of Incoming Trucks/hr
Specific Heat of Cold Material	BTU/lb	(please specify the height) * ft High

Fuel Cost Comparison required? Yes  (please complete below) No

Enter the cost value in Cents (\$1.25 = 125)

Compare with:	NG	LP	Electrical	#2 Oil
Local Fuel Cost USA	per THERM	per gal.	Cents per kwh	per gal.
(Enter cost in CENTS) CAN	or Cents per m <sup>3</sup>	or per liter		or per liter

Compare to: Unit Heaters  Furnace  Boiler   
 Efficiency (refers to above three options) Standard  Mid  High (Condensing)

Obstructions to locating of heaters ( i.e. cranes, inventory, shelving ) (please indicate on the sketch)

NOTES & REMARKS:

Date required \* \_\_\_\_\_ The standard turnaround time is 48 hours, Schwank will try to accommodate earlier requirements

**Areas marked \* are minimum data required to proceed with a design.**



E-mail completed form: [design@schwankgroup.com](mailto:design@schwankgroup.com)  
 or fax to: USA 1-866-361-0523; Canada 1-866-724-9265  
 Additional project sketches or drawings are welcomed

Schwank Group:  
 2 Schwank Way  
 Waynesboro GA 30830  
 5285 Bradco Blvd  
 Mississauga ON L4W 2A6

**USA and CANADA GENERAL INFO**  
**MAY 4, 2009**

SP-LGEN-GX-01A  
 RD: MAY 2009  
 RL: 01A  
 BA



# SPECIAL PROJECT QUOTATION

DISTRIBUTOR NAME: \_\_\_\_\_

COMPETITION: \_\_\_\_\_

CONTACT: \_\_\_\_\_

PROJECT CLOSES \_\_\_\_\_

PHONE NUMBER: \_\_\_\_\_

SHIPPING DATE: \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_

PRICE PROTECTION REQUIRED: \_\_\_\_\_

ENGINEER \_\_\_\_\_

COMMENTS: \_\_\_\_\_

SCHWANK SPEC'D:  EQUAL  ALTERNATE  NOT SPEC'D

JOB NAME: \_\_\_\_\_

CITY: \_\_\_\_\_ PROV: \_\_\_\_\_

QTY	<b>Schwank</b> MODEL NUMBER	COMPETITOR MODEL #	COMPETITIVE PRICE INFORMATION	
			PRICE TO CONTRACTOR	DISTRIBUTOR PRICE NEEDED ( GROSS MARGIN EXPECTED )

**FOR INTERNAL USE ONLY**

DATE RECEIVED:	QUOTE NO.	FAXED: YES NO
TIME RECEIVED:	CUSTOMER NO.	

- NOTES:**
- Schwank must receive written confirmation of this request from the distributor.
  - Fax this request directly to the National Sales Manager: **USA: 706 554 9390; Canada: 905-712-8336**
  - Requests received without competitive price information will be priced at standard distributor net less Co-op ( 1% ).
  - Requests without distributor, Engineer, job name, etc. will be denied.

REQUESTED BY: \_\_\_\_\_

**ATTENTION: NATIONAL SALES MANAGER**



**PRODUCT WARRANTY**

Effective on all shipments on or after July 15, 2004

Since 1951 Schwank has maintained a reputation of building quality industrial heaters. For this reason, and for our customer's protection, Schwank is prepared to support its heating equipment with the most comprehensive warranties in the industry.

Schwank warrants to the Purchaser that Schwank gas fired infra-red radiant space heaters and all parts, are free from defects in material or workmanship under normal use and service for the following periods of time.

Schwank Product	WARRANTY TERM (YEARS)					
	All Heaters	Luminous	Tube Heaters		Patio & Portable	
	Components	Ceramic Tile	Burner Cup	Radiating Tubes	Burner	Mantle
<b>LUMINOUS HEATERS:</b> SUPRASCHWANK PRIMOSCHWANK ECOSCHWANK	5 5 2	15 15 10				
<b>TUBE HEATERS:</b> STS-JZ STR-JZ STV-JZ STW-JZ(-JZ2) & SPW-JZ S100(U) SET(U)	3 3 3 3 2 2		10 10 10 10 10 10	10 10 10 10 5 5		
<b>PORTABLE HEATERS:</b> HOT TOT CONSTRUCTION HEATER (SCH-90)	1				1	1
<b>PATIOSCHWANK HEATERS:</b> 1100 2300 3000 4000 ( <i>All Models Except 4003</i> ) 4003 ( <i>Only</i> )	2 1 3 1 1	5 3	10	10	3 2	3 2

**OPTIONAL ACCESSORIES AND REPLACEMENT PARTS ARE COVERED UNDER THE PART MANUFACTURER'S WARRANTY: TYPICALLY 1 YEAR**

Product warranties consist only of providing a like replacement part for a defective part during the term of the warranty, F.O.B. Schwank.

Please note, that the above does not constitute a description of product warranty. This table is intended only as a summary of general warranty term information and is subject to change without notice.

A complete product warranty statement is supplied within each product manual.

SP-DXXX-BX-09B  
RD: OCT, 2006  
RL: 09B  
BA